

## Job Description

Job Title:	Technical Proposals Engineer
Responsible to:	Director
Responsible for:	NA
Weekly hours:	30 per week



## Job purpose

To support the business in developing the design and delivery of proposals using our product and associated SuDS features. This includes liaising with an extensive range of public and private sector clients. Designs range from small residential and commercial schemes to significant mixed-use developments, retrofits and educational establishments.

## Accountabilities

1. Reviewing and creating bespoke proposals, quotations and designs for residential, commercial and industrial customers.
2. Proactively undertake site surveys to identify SuDS opportunities on commercial, residential and educational sites.
3. Assist with the development of bespoke disconnection features in collaboration with the manufacturing team.
4. Science, Technology, Engineering and Maths (STEM) – Support with the engagement and delivery of SuDS message to schools.
5. Work in collaboration with schools, universities and customers to create case studies, measure successes and review learnings through a process of continuous development.
6. Develop links and build connections with local organisations and government bodies to work in collaboration and build awareness of our products.
7. Develop and maintain relationships with customers and key stakeholders to ensure the best customer experience is delivered.
8. Work in partnership and have open communication channels with the Directors, suppliers and customers to ensure all projects are delivered on time and within budget.

9. Confidently and calmly deal with conflicting and changing priorities.
10. Assist with the growth of the business by demonstrating flexibility and a willingness to support the broader team in business events, activities and promotions.
11. Promote the values of SuDS and demonstrate the highest commitment to improving sustainability and water.
12. Promote and adhere to all Health & Safety policies and procedures.
13. To undertake any other reasonable duties required to meet the needs of the business.

Knowledge / skills / experience	
Essential	<ul style="list-style-type: none"> <li>• Current driving licence and access to a private vehicle for business use</li> <li>• A sound knowledge of SuDS and how they integrate into surface water drainage schemes is essential;</li> <li>• Excellent report writing and presentation skills</li> <li>• Relevant exposure and meaningful experience in a similar role, preferably in a Civil Engineering, drainage or SuDs design etc.</li> <li>• Excellent communication and interpersonal skills</li> <li>• Ability to manage multiple projects and priorities in a fast-paced environment</li> <li>• Strong analytical and problem-solving skills</li> </ul>
Desirable	<ul style="list-style-type: none"> <li>• A degree or equivalent experience in a relevant field (e.g., environmental science, sustainability, Design) is desirable.</li> <li>• MEng/ BEng in Civil Engineering (or similar) and ideally either be Chartered (ICE) or working towards Chartership</li> <li>• Experience in the use of current proprietary drainage design software would be a distinct advantage</li> </ul>