

Job Description

Job Title:	SuDS Support Engineer
Responsible to:	Director
Responsible for:	N/A
Weekly hours:	37.5 hrs per week



Job purpose

To support the business in developing the design and delivery of proposals projects using our products and associated SuDS features. This includes liaising with an extensive range of public and private sector clients from inception to delivery of a project programme. Projects range from small residential and commercial schemes to significant mixed-use developments, retrofits and educational establishments.

Accountabilities

1. Reviewing and creating bespoke proposals, quotations and designs for residential, commercial and industrial customers.
2. Proactively undertake site surveys to identify SuDS opportunities on commercial, residential and educational sites.
3. Develop links and build connections within and government bodies to work in collaboration and build awareness of our products with the aim of generating new business.
4. Achieve agreed sales targets through regular monitoring of performance and adjust strategies as necessary to meet objectives.
5. Develop and maintain relationships with customers and key stakeholders to ensure the best customer experience is delivered.
6. Design bespoke SuDS drainage solutions to meet customer needs ensuring that it meets the high customer satisfaction standards that we currently deliver.
7. Supervise sub-contractors from design inception through to installation onsite to ensure that projects remain on plan and delivered to a high standard.

8. Write compelling tenders and bids for new workstreams to secure new business.
9. Work in partnership and have open communication channels with the Directors, suppliers and customers to ensure all projects are delivered on time and within budget.
10. Confidently and calmly deal with conflicting and changing priorities.
11. Assist with the growth of the business by demonstrating flexibility and a willingness to support the broader team in business events, activities and promotions.
12. Promote the values of SuDS and demonstrate the highest commitment to improving water quality, environment and sustainability within our landscape.
13. Promote and adhere to all Health & Safety policies and procedures.
14. To undertake any other reasonable duties required to meet the needs of the business.

Knowledge / skills / experience	
Essential	<ul style="list-style-type: none"> • Current driving licence and access to a private vehicle for business use • A sound knowledge of SuDS and how they integrate into surface water drainage schemes is essential; • Excellent report writing and presentation skills • Relevant exposure and meaningful experience in a similar role, preferably in a Civil Engineering, drainage or SuDS design etc. • Excellent communication and interpersonal skills • Ability to manage multiple projects and priorities in a fast-paced environment • Strong analytical and problem-solving skills • Experience of generating sales and developing business relationships
Desirable	<ul style="list-style-type: none"> • A degree or equivalent experience in a relevant field (e.g., environmental science, sustainability, Design) is desirable. • MEng/ BEng in Civil Engineering (or similar) and ideally either be Chartered (ICE) or working towards Chartership • Experience in the use of current proprietary drainage design software would be a distinct advantage • Experience in the practical delivery of SuDS on site